

as at 26/01/2017

All performance is shown in NZD currency.

Past performance



Cumulative Performance (%)

Performance data as at 31/12/2016

| | Perf. CCY | YTD | 1m | 3m | 6m | 1 yr | 3 yrs | 5 yrs | 10 yrs | Since launch |
|---|-----------|------|-------|-------|-------|------|-------|--------|--------|--------------|
| A ■ Fidelity Life Balanced Portfolio | NZD | 4.24 | 0.73 | -0.46 | 1.77 | 4.24 | 18.25 | 39.59 | 47.10 | 98.25 |
| B ■ Foundation Enroute VIP Balanced Portfolio | NZD | 5.68 | 0.73 | -0.64 | 2.58 | 5.68 | 22.25 | 44.62 | 51.14 | 118.18 |
| C ■ Schroder Balanced Standard | NZD | 8.69 | 2.33 | 3.13 | 8.65 | 8.69 | 16.94 | 32.20 | 77.03 | 365.07 |
| D ■ Sovereign Balanced Growth | NZD | 4.49 | 1.36 | -0.27 | 2.20 | 4.49 | 20.00 | 45.88 | 35.77 | 272.00 |
| E ■ Sector: Diversified Balanced | NZD | 4.25 | 1.11 | -0.28 | 2.57 | 4.25 | 22.17 | 50.52 | 60.13 | n/a |
| F ■ S&P/NZX 50 | NZD | 8.81 | -0.23 | -6.52 | -0.24 | 8.81 | 45.27 | 110.13 | 69.68 | 303.46 |

Discrete Performance (%)

Discrete performance as at 31/12/2016

| | Perf. CCY | 0-1 yr | 1-2 yrs | 2-3 yrs | 3-4 yrs | 4-5 yrs |
|---|-----------|--------|---------|---------|---------|---------|
| A ■ Fidelity Life Balanced Portfolio | NZD | 4.24 | 5.62 | 7.40 | 7.37 | 9.94 |
| B ■ Foundation Enroute VIP Balanced Portfolio | NZD | 5.68 | 5.01 | 10.16 | 8.46 | 9.07 |
| C ■ Schroder Balanced Standard | NZD | 8.69 | 4.05 | 3.40 | 2.18 | 10.64 |
| D ■ Sovereign Balanced Growth | NZD | 4.49 | 5.01 | 9.35 | 11.51 | 9.02 |
| E ■ Sector: Diversified Balanced | NZD | 4.25 | 6.74 | 9.79 | 10.43 | 11.57 |
| F ■ S&P/NZX 50 | NZD | 8.81 | 13.58 | 17.55 | 16.49 | 24.18 |

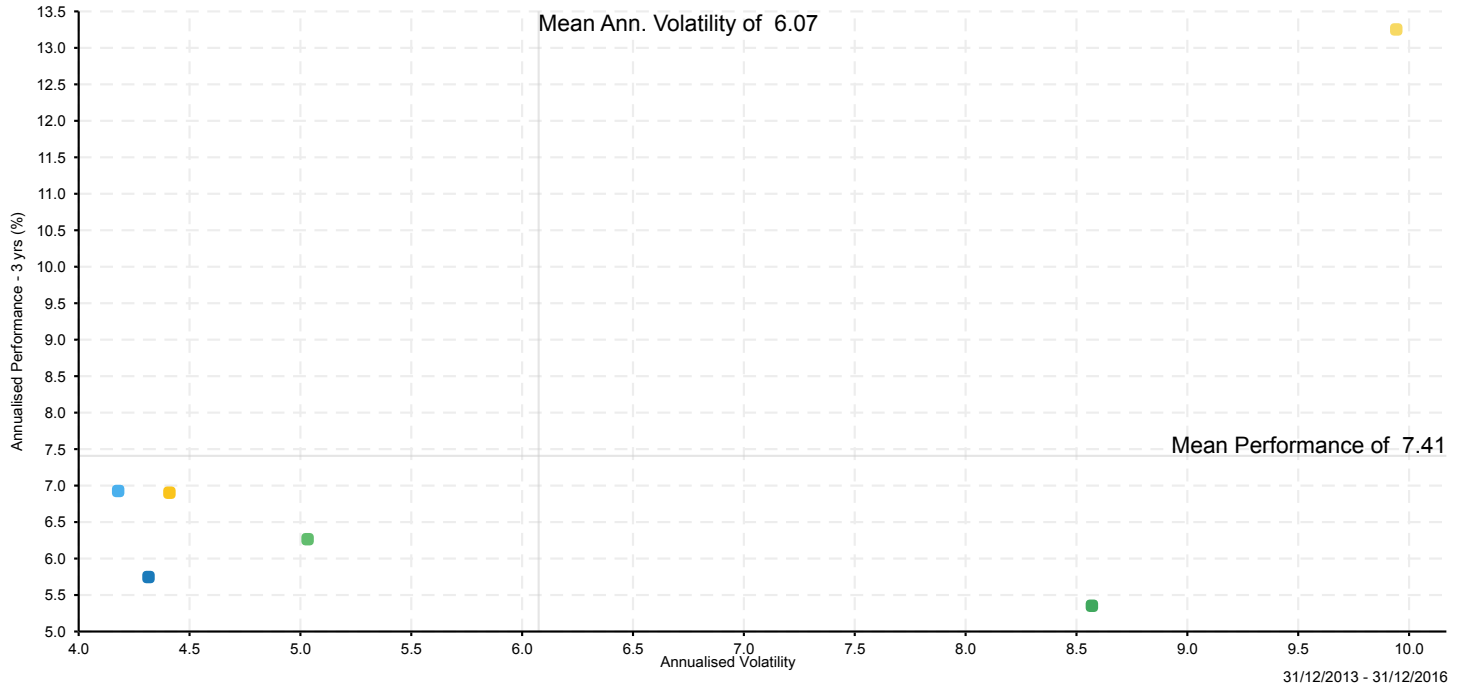
as at 26/01/2017

Calendar Performance (%)

Calendar performance as at 31/12/2016

| | Perf. CCY | 2016 | 2015 | 2014 | 2013 | 2012 |
|---|-----------|------|-------|-------|-------|-------|
| A ■ Fidelity Life Balanced Portfolio | NZD | 4.24 | 5.62 | 7.40 | 7.37 | 9.94 |
| B ■ Foundation Enroute VIP Balanced Portfolio | NZD | 5.68 | 5.01 | 10.16 | 8.46 | 9.07 |
| C ■ Schroder Balanced Standard | NZD | 8.69 | 4.05 | 3.40 | 2.18 | 10.64 |
| D ■ Sovereign Balanced Growth | NZD | 4.49 | 5.01 | 9.35 | 11.51 | 9.02 |
| E ■ Sector: Diversified Balanced | NZD | 4.25 | 6.74 | 9.79 | 10.43 | 11.57 |
| F ■ S&P/NZX 50 | NZD | 8.81 | 13.58 | 17.55 | 16.49 | 24.18 |

as at 26/01/2017



| | Annualised Volatility | Annualised Performance |
|---|-----------------------|------------------------|
| A ■ Fidelity Life Balanced Portfolio | 4.31 | 5.75 |
| B ■ Foundation Enroute VIP Balanced Portfolio | 4.18 | 6.93 |
| C ■ Schroder Balanced Standard | 8.57 | 5.35 |
| D ■ Sovereign Balanced Growth | 5.03 | 6.27 |
| E ■ Sector: Diversified Balanced | 4.41 | 6.90 |
| F ■ S&P/NZX 50 | 9.94 | 13.25 |